



BRIN Guillaume

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Whatsapp

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 Currently in Dakar

LANGUAGES

French	Native
English	Fluent
Portuguese	Fluent
Spanish	Understood
Russian	Beginner

SKILLS

Business development
Negotiation
Project Management
Recruitment
Team management

DEGREES

- Bioforce Dakar, Humanitarian Project Coordination 2024 - 2025
- ILERI, Master 1 International Relationship 2023 - 2024
- EPF école d'ingénieurs, Engineer 2011 - 2016

WORK EXPERIENCES

- AXA Partners, Security and safety internship as part of my Master's degree at ILERI** June 2024 - August 2024
- Updating the office access badge procedure/Access card policy.
 - Updating the fire safety procedure.
 - Ensuring compliance with security standards from suppliers.
 - Event security management, VIP travel security.
- Portuguese school in Aprenda2 and internship in a Brazilian MMA academy in Sao Paulo** June 2021 - February 2023
- ARPON PARIS, Agency director** September 2016 - April 2021
- Creation and development of ARPON PARIS (Energy and Construction Consulting) in collaboration with two other partners.
 - Recruitment, training and management of consultants and internal teams (3 HR, 10 business engineers and 18 consultants).
 - Creation of clients, partners and consultants networks in the Energy and construction sector (Prospecting, business meetings, negotiation).
 - Staff of 90 employees on the date of my departure.
- AvenAo Industrie, Final Year internship as a sales Engineer, Dassault Systèmes Partner** February 2016 - August 2016
- Military internship (PMS) at the ENSOA non-commissioned officer school** July 2015
- Internship in the USA, biomedical research, Purdue University** September 2014 - December 2014