






BRIN Guillaume

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 Currently in Dakar

LANGUAGES

French	Native
English	Fluent
Portuguese	Fluent
Spanish	Understood
Russian	Beginner

SKILLS

Business development

Negotiation

Project Management

Recruitment

Team management

DEGREES

- | | |
|---|-------------|
| • Bioforce Dakar, Humanitarian Project Coordination | 2024 - 2025 |
| • ILERI, Master 1 International Relationship | 2023 - 2024 |
| • EPF école d'ingénieurs, Engineer | 2011 - 2016 |

WORK EXPERIENCES

AXA Partners, Security and safety internship as part of my Master's degree at ILERI June 2024 - August 2024

- Updating the office access badge procedure/Access card policy.
- Updating the fire safety procedure.
- Ensuring compliance with security standards from suppliers.
- Event security management, VIP travel security.

Portuguese school in Aprenda2 and internship in a Brazilian MMA academy in Sao Paulo June 2021 - February 2023

ARPON PARIS, Agency director September 2016 - April 2021

- Creation and development of ARPON PARIS (Energy and Construction Consulting) in collaboration with two other partners.
- Recruitment, training and management of consultants and internal teams (3 HR, 10 business engineers and 18 consultants).
- Creation of clients, partners and consultants networks in the Energy and construction sector (Prospecting, business meetings, negociation).
- Staff of 90 employees on the date of my departure.

AvenAo Industrie, Final Year internship as a sales Engineer, Dassault Systèmes Partner February 2016 - August 2016

Military internship (PMS) at the ENSOA non-commissioned officer school July 2015

Internship in the USA, biomedical research, Purdue University September 2014 - December 2014